



Tel : 5951821 - 40 Extn-1356
Fax : 5951718

Tel : 5951821 - 40 Extn-1356
Fax : 5951718

FAUJI FOUNDATION

TRUST CREATED UNDER THE CHARITABLE ENDOWMENTS ACT 1890
FOR THE BENEFIT OF EX SERVICEMEN AND THEIR FAMILIES

68 Tipu Road, Chaklala
Rawalpindi Cantt
P.O.Box-84

Ref: No. FF/3681/1/MEDICINE/CPO Dated 28 July 2022

To: _____
(Firms Concerned)

Subject: **RE-TENDER INQUIRY MEDICINE FOR THE YEAR (01 OCT 2022 to 30 SEP 2023)**

Dear Sir,

1. Bids are invited for supply of medicines as per attached list and conditions given in succeeding paras.

2. You are requested to quote the **rates** with name of **manufacturer**, per no., pack and size / strength against each item reflected in the attached list (**any strength can be quoted against demanded strength of Syp / Susp, in case the strength shown in list is not available**) and submit your quotation with following instructions:

- a. Bidding will be carried out through E – bidding system. Online submission of quotation is allowed, whereas documents mentioned at para 3 will be provided in hard copy. User login and passwords have already been provided to all registered firms. **Kindly take prints out of online submitted quotation and forward to this office duly stamped and signed before opening of tenders.**
- b. Offers will not be considered without valid registration of your firm with Fauji Foundation. Online submission of quotation interface will be visible only to valid registered firms. Therefore, get your registration renewal for online participation.

- c. In case of change of sole distribution, intimate CPO prior to submission of quotations for change of products / distribution. It is highlighted that nomenclature of item in FF Formulary will only be accepted.
 - d. **Give detailed reasons for “not quoting” the rates of items/products of your firm which have already been approved and included in FF Formulary. Detailed reasons must be mentioned against each NOT QUOTED item on your separate Letter Head Pad of manufacturer in hard copy for deletion from FF Formulary as per attached list of demanded items.**
 - e. After submission of quoted rates, various suppliers represent their cases for upward increase of their rates due to mistakes in their quoted rates. Such requests for increase in the rates will not be entertained, being post tender offer.
 - f. **The quotation must be submitted online up to 1100 hours on 10 August 2022 and will be opened by competent authority at 1130 hours on same day.**
3. Following documents must be **provided in hard copy**: -
- a. Valid Drug Manufacturing License: When the manufacturers are directly participating or through distributors as mentioned at Para 15 below.
 - b. Drug license by way of wholesale (to sell, stock & exhibit for sale, distribute and sell drugs by way of wholesale by manufacturer, importer or indenter).
 - c. **Price List of Medicines issued by Ministry of Health / Drug Regulatory Authority.**
 - d. Distribution Letter of Manufacturer (Distributors are also responsible to submit valid drug manufacturing licenses of the manufacturers whom they represent as distributor).
 - e. Manufacturer’s latest valid ISO certificate.
 - f. Manufacturer’s IMS (International ranking) in case of Imported medicine.
4. Rates will be quoted on free delivery including packing, marking, transportation and allied charges at under mentioned FF hospitals / CMSC / RMSCs and **Fauji Fertilizer Company (FFC) FFH Hazrat Bilal Trust Hospital Goth Machi** : -
- a. CMSC and FFH Rawalpindi
 - b. RMSC and FFH Peshawar
 - c. RMSC and FFH Lahore
 - d. RMSC and SOMH Karachi
 - e. FFH Jhelum

- f. FFH Kallar Kahar
- g. FFH Faisalabad
- h. RMSC and FFH Multan
- i. FFH Hazrat Bilal Trust Hospital, Goth Machi (Near Rahim Yar Khan) (For FFC Projects)

5. It may be noted that this is only an invitation to tender and entails no commitment to you. We (Central Procurement Organization of Fauji Foundation Head Office) also reserve the right to accept or reject any or all offers without assigning any reason.

6. Offer must remain valid for acceptance of rates from **01 OCT 2022 to 30 SEP 2023**. Tender once submitted cannot be withdrawn.

7. Firms / Suppliers are to deliver the yearly requirement to hospitals (FFH Rwp, FFH Lahore, SOMH (FF) Karachi, FFH Peshawar, FFH Jhelum, FFH Kallar Kahar, and FFH Faisalabad in four / six equal installments and all other medical projects including **FFH Hazrat Bilal Trust Hospital Goth Machi (For FFC Projects)** in two / four equal installments. Requirement of various items is reflected in the list on "As required" basis. Orders of such items will be placed accordingly and deliveries are to be made to Hospitals / Projects when these are actually required by them. At the end of financial year or when deemed appropriate, quantities not obtained by the projects against POs issued on "As required" basis will be cancelled.

8. The final inspection / acceptance will be at the project's premises and their verdict will be final. The supplier will be responsible to arrange removal of the rejected stores at his cost.

9. CPO reserve the right to increase / decrease the quantity ordered at any time throughout the year or cancel the order altogether without any extra payment to you by Fauji Foundation.

10. Delivery schedule is to be followed strictly. In case of any departure from the laid down delivery schedule, acceptance/rejection/risk purchase/imposition of LD will be the Project's option. After expiry of delivery schedule, 3% Liquidated Damages will be imposed for delay of first 15 days. After 15 days purchase will be carried out on your risk & cost from next higher bidder/local market, supplier will not object and challenge the above mentioned LD charges and rates of risk purchase made by Fauji Foundation. Extra cost spent, will be received from firm.

11. If delivery period is not followed as per schedule, punitive action will be taken against the defaulting firm. Therefore, quoting firms must take into consideration that they shall quote, only if they are sure to deliver the required supplies in time.

12. Four copies of invoices of each project will be prepared separately and submitted along with the installment at the time of delivery.

13. Firms / Suppliers while submitting bills / invoices for payment against deliveries are to provide following information in their invoices:

- a. Date of manufacturing
- b. Date of expiry
- c. Batch No.
- d. The installment number being provided as 1st, 2nd, 3rd, 4th, 5th and 6th including partial supplies or as on required basis (where applicable).

14. Firms / Suppliers have to ensure that institutional rates (IP) i.e. less than trade price (TP) are quoted as Fauji Foundation is a welfare trust working for the beneficiaries of retired personals, families of Shuhadaas and expects that maximum discount is given while quoting rates. Manufacturers / Distributors to quote best possible rates. Rates quoted by up to 3 LOWEST BIDDERS will be considered for rationalization and placement of purchase orders.

15. In FF formulary / list, one particular medicine / item might be reflected against various firms / distributors / manufacturers. However, the participants must study the whole tender list and ensure to quote the medicines/items pertaining to their product included in the formulary irrespective of manufacturer / distributor mentioned in the medicine tender list.

16. Once the rates are quoted for the period, then the firms / supplier / distributor is bound to supply the stores of respective manufacturer and change of distributor during the course of current period (i.e. 01 OCT 2022 to 30 SEP 2023) WILL NOT BE ACCEPTED.

17. The remaining Life of medicines at the time of supply should be more than 75% of the total life of medicines. Any medicine that expires during storage without use is to be lifted back by the respective firms / supplier and replaced with the same quantity having maximum remaining life. Otherwise, recovery would be done through running / pending bills.

18. It has been decided that medicines supplied by the firms / suppliers will be tested at random for checking the potency of the medicines at NIH Islamabad / Armed Forces Medical Store Lab, Lahore and testing fee (at actual) will be borne by the firms / supplier as and when required. In case of any violation of tender condition, contracted obligations, any fault of firm regarding provision of fake item, quality, exorbitant rates (i.e. offered rate is higher than the Trade Price), and non-supply of medicine etc., following punitive measures will be taken against the firm / supplier: -

- a. Removal / cancellation of firm's registration.
- b. Black listing of the firm.
- c. Confiscation of security money held with this organization.
- d. Stoppage of all type of payments to the firm.
- e. Ministry of Health Pakistan will be contacted to declare the firm black listed apart from all military installations.

19. Any breach of trust, if found, the purchase order will be cancelled. Exorbitant rates, if found, at any stage of purchase order "even if payment is made" the purchase order will be cancelled and firm will return / reimburse the over drawn amount.

20. [Withholding tax on goods and services:](#)

- a. Pursuant to amendment in first schedule of income tax ordinance 2001 wef 01 July 2015, the firms are required to submit copy of acknowledgement slip of tax return filed for the latest tax year, to ascertain whether your firm is "filer or non filer" of tax return. In case, a firm wins the contract, at the time of claiming the payments against deliveries, a copy of above slip is to be attached with the bills/invoices to determine that the firm is a tax return "filer". If this copy is not attached, the firms are to be considered as "non filer" and tax will be deducted accordingly by the paying authorities.
- b. Please note that as per requirements the "filer" status / Acknowledgement slip of return filed would also be cross reconciled with web portal of FBR.

21. IT of the items is published on Fauji Foundation website on the basis of demand as per requirement of user. Items not demanded by the users will not be placed in IT /

website for obtaining quotation, even the medicine may be available / included in FF Formulary.

22. For branded items, alternates can not be purchased as specific requirement has been generated and purchase order issued accordingly. Further more, if only one item is available in formulary, the item is to be treated as branded.

23. For generic medicines, CPO issues the Purchase Order of medicines to next lowest bidder available in CST under Risk Purchase (RP) procedure, in case of supplying firm defaults. While issuing the PO to next lowest firm, orders are issued for any other product under the same generic and available in formulary.

24. In case next lowest bidder is not available in CST, then Local Purchase is to be resorted from open market against risk purchase of the defaulting firm whose purchase order has been cancelled, on the similar lines as mentioned in para 10 above. The projects may resort to purchase any alternate / other product of the same generic mentioned / available in formulary.

Dr. Khurram Waheed
For General Manager Procurement